

INVESTMENT MANAGEMENT

2014 GSAM Summer Analyst Opportunities – Salt Lake City

APPLICATION PROCESS (BOTH STEPS ARE REQUIRED):

1. Register with your School Career Center in order to drop your resume
2. Complete the Goldman Sachs Apply On-Line application at www.gs.com/careers. You may express interest in up to two divisions through this application, and may also preference up to two regions.

GOLDMAN SACHS FIRM OVERVIEW

The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and high-net-worth individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in London, Frankfurt, Tokyo, Hong Kong, Salt Lake City, Bangalore and many other locations around the world.

DIVISIONAL OVERVIEW

Investment Management works with clients, from individual investors to large financial institutions, to develop advanced portfolio management strategies to help them achieve specific goals for their own or their institution's financial future. The division consists of Private Wealth Management and Goldman Sachs Asset Management (Portfolio Management & Distribution). For additional information on our businesses, please visit our Careers Website at <http://www.goldmansachs.com/careers/why-goldman-sachs/our-divisions/investment-management/index.html>.

Goldman Sachs Asset Management (GSAM)

Goldman Sachs Asset Management is one of the world's leading investment managers. With over 2,000 professionals across 32 offices worldwide, GSAM provides institutional and individual investors with investment and advisory solutions, with strategies spanning asset classes, industries, and geographies. Our investment solutions include fixed income, money markets, public equity, commodities, hedge funds, private equity, and real estate. Our clients access these solutions through our proprietary strategies, strategic partnerships, and our open-architecture programs. Our investment teams represent over 700 investment professionals, capitalizing on the market insights, risk management expertise, and technology of Goldman Sachs. We help our clients navigate today's dynamic markets, and identify the opportunities that shape their portfolios and long-term investment goals. We extend these global capabilities to the world's leading pension plans, sovereign wealth funds, central banks, insurance companies, financial institutions, endowments, foundations, individuals and family offices, for which we invest or advise on over \$800 billion of assets.

GSAM SALT LAKE CITY OPPORTUNITIES

- **Portfolio/Product Support** - *Product Management, Portfolio Construction/Risk Management, Research/Portfolio Management Support, and Information Management:*

Product Management teams (covering Fundamental Equity, Fixed Income, Quantitative Investment Strategies, 3 Alternative Investments fund-of-funds businesses (Long Only, Hedge Funds, Private Equity), and Global Portfolio Solutions) are involved in aspects of portfolio analysis, client performance reporting/analysis, client materials/business development (marketing materials, materials for client presentations, portfolio review books, board reporting) and supporting client facing product specialists by answering client queries/requests.

Portfolio Construction/Risk Management teams (covering most of the aforementioned asset classes) are responsible for implementing Portfolio Management investment ideas across the portfolios through cash management/rebalancing, account launches/structure & support, compliance setup & monitoring, risk management & reporting, data checking & cleansing, and model running & verification.

Research/Portfolio Management Support teams (covering all of the aforementioned asset classes, plus proprietary alternative investment products) are responsible for data gathering, security research & selection, financial modeling and analysis, company visits, and due diligence/client meetings.

Information Management supports our Quantitative Investments Strategies business and is responsible for managing the market data that feeds GSAM's various quantitative models. These teams are required to demonstrate deep knowledge within an asset class.



- **Distribution Support** – *IMD Communications and Business Development Services:*

IMD Communications is responsible for content production of performance and benchmark reports, agency reports, regulatory reports, competitive reporting, financial statement information and product launch information, in addition to supporting Key Accounts and managing projects and vendor relationships. IMD Communications also is responsible for web production, web content development, web analytics and troubleshooting, in addition to designing GSAM marketing collateral as well as providing desktop publishing support.

Business Development Services is responsible for coordinating and recurring Questionnaire processes and maintaining consultant and third party databases.

QUALIFICATIONS & RESPONSIBILITIES

- Demonstrated interest in, and knowledge of, finance, economics and global capital markets
- Strong interest in investing
- Record of academic excellence
- Strong analytical and communication skills
- Excellent interpersonal skills and a desire to work in a team-oriented environment
- Creative approach to problem solving
- Ability to work well under pressure
- Resourcefulness, energy, attention to detail and the ability to multi-task in a fast-paced environment
- Proficiency with Microsoft suite and the ability to quickly learn new software and systems
- Proven leadership ability
- Desire to work and live in Salt Lake City

Goldman Sachs, an equal opportunity employer, does not discriminate in employment on any basis that is prohibited by federal, state or local laws.